

BALTICS TRANSPORT & LOGISTICS

CHALLENGES AND OPPORTUNITIES

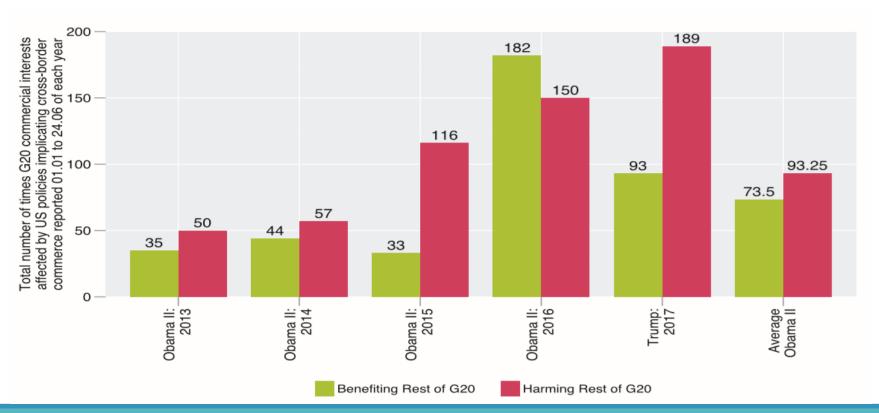
JEKATERINA ROJAKA May 31, 2018



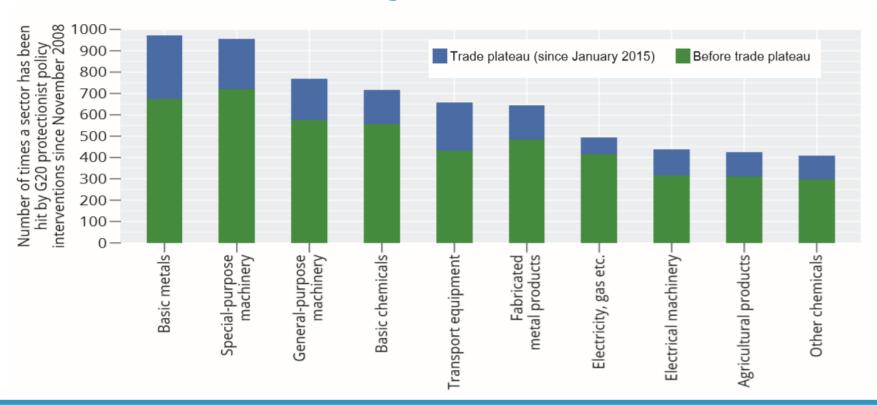
Rest of World



More discrimination, less liberalising US policy intervention in 2017 than during Obama II

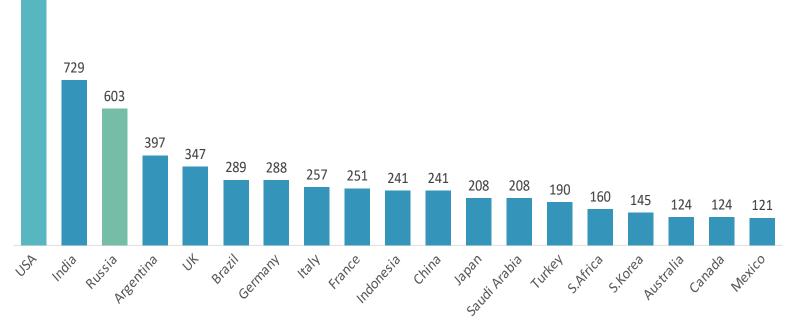


Metals and machinery most hit sectors by G20 protectionist policy interventions since the crisis began



Protectionism across the world is increasing

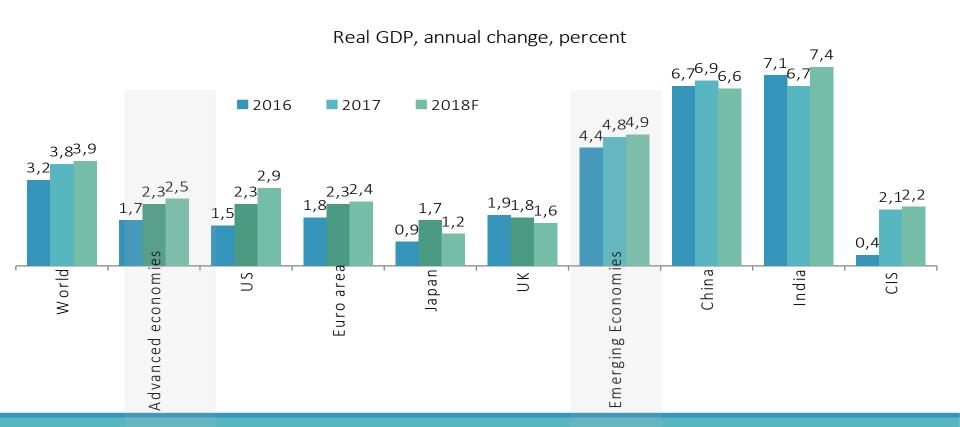
G20 members according to the total number of protectionist measures implemented in 2008-2017



1191

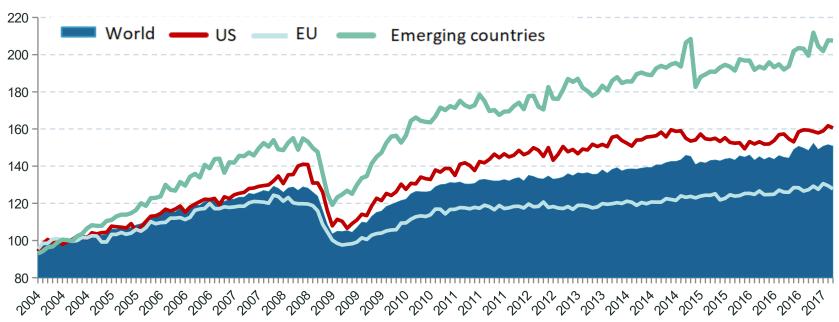


The global economy is on the mend

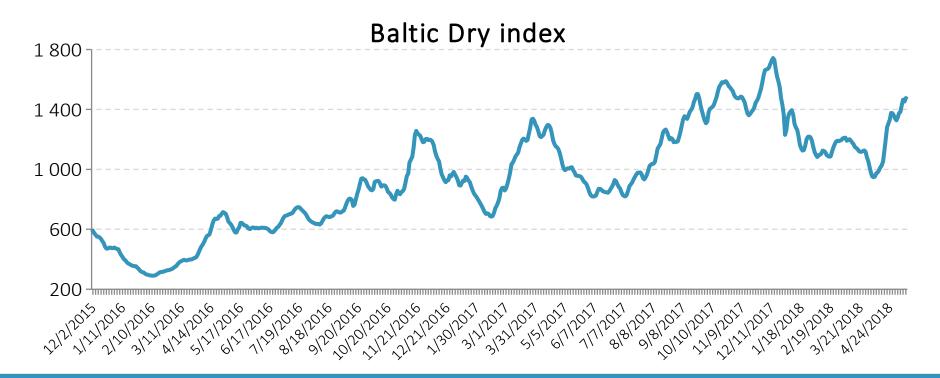


World trade is regaining momentum

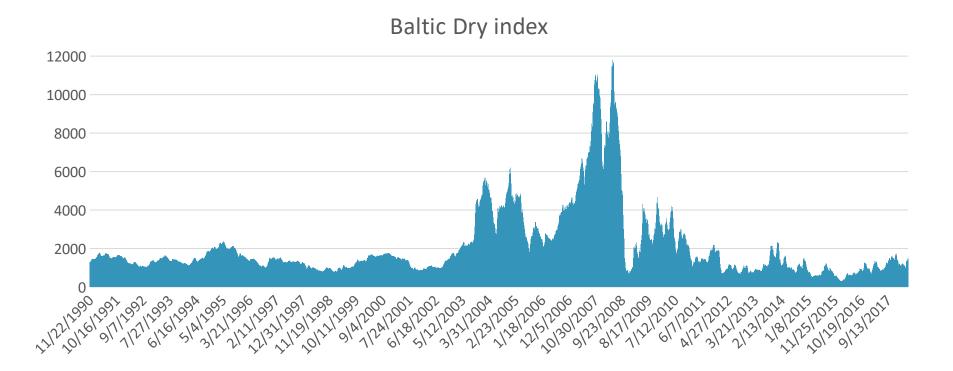
Exports dynamics of the key world economies (2004=100), percent



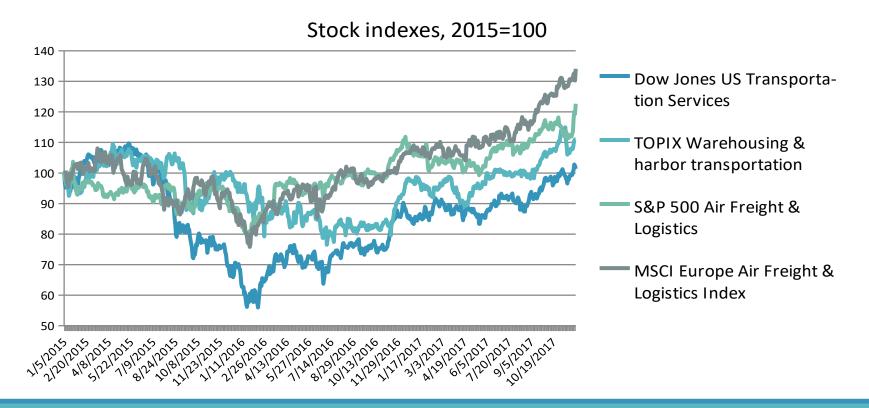
Baltic Dry Index recovery eases global economy concerns



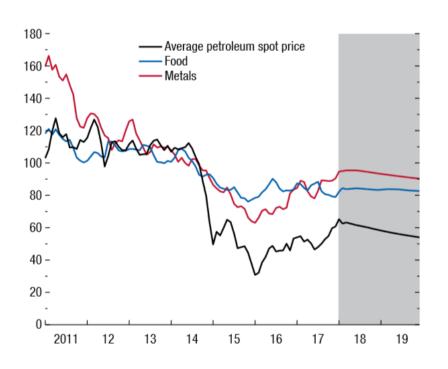
Though retrospectively shipping costs are still very low

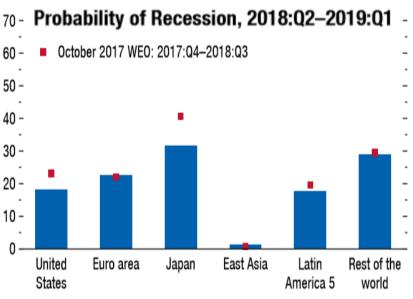


Stock market of the transportation and logistics sector is up



Commodity market is supportive however the risks are still there



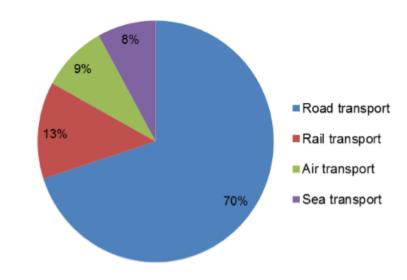


Source: IMF

Environmental regulations – one more factor for global transportation outlook in line with economic momentum, trade wars, fuel price volatility

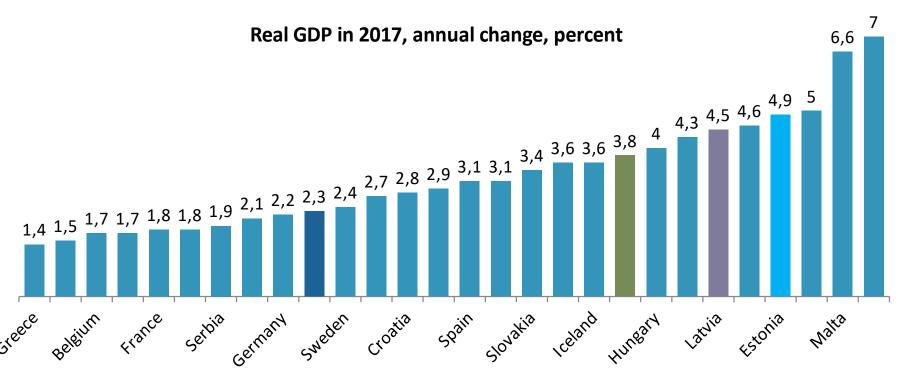
- Transport accounts for ¼ of global CO2 emissions and they are still growing.
- Automated cars may reduce greenhouse emission by 60% (McKinsey & Company).
- New regulations: The Netherlands and Norway plan to ban the introduction of road vehicles using fossil fuels by 2025; and Norway also aims to reduce its greenhouse gas emissions from local shipping by 40% in 2030 compared to 1990.

Breakdown (in value) of means of transport worldwide

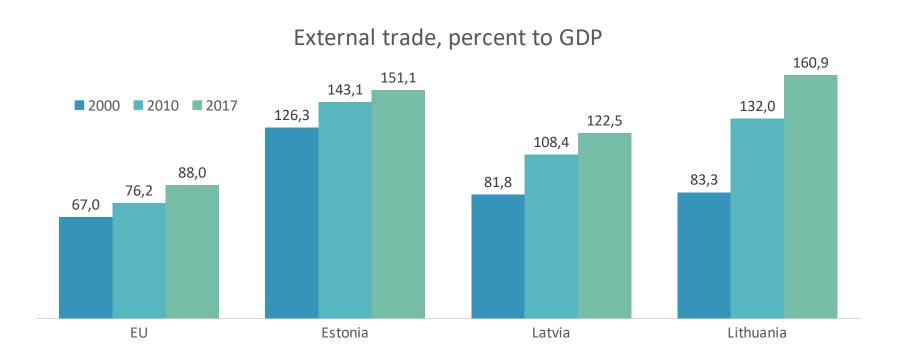




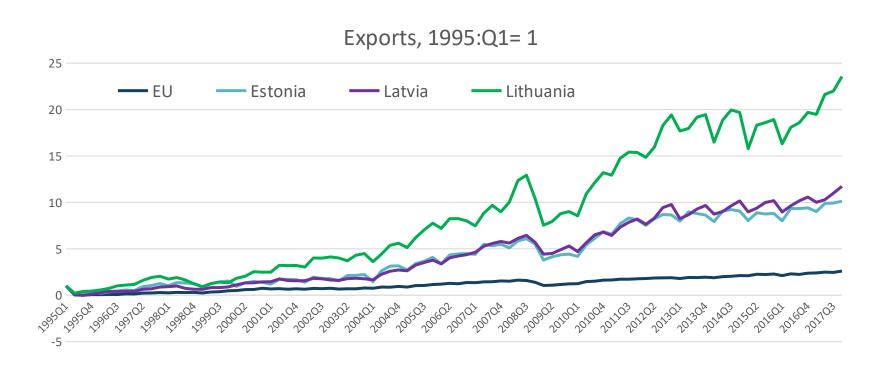
Economic growth in the Baltics gets stronger



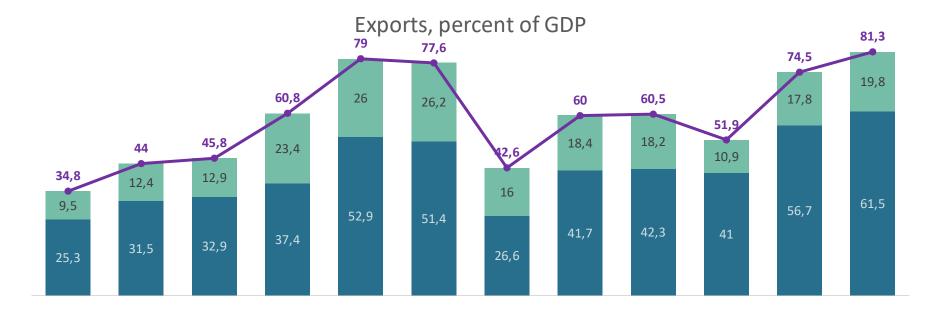
Importance of international trade to the Baltics is obvious



Exports since 1995 grew more than 10 times in the Baltics



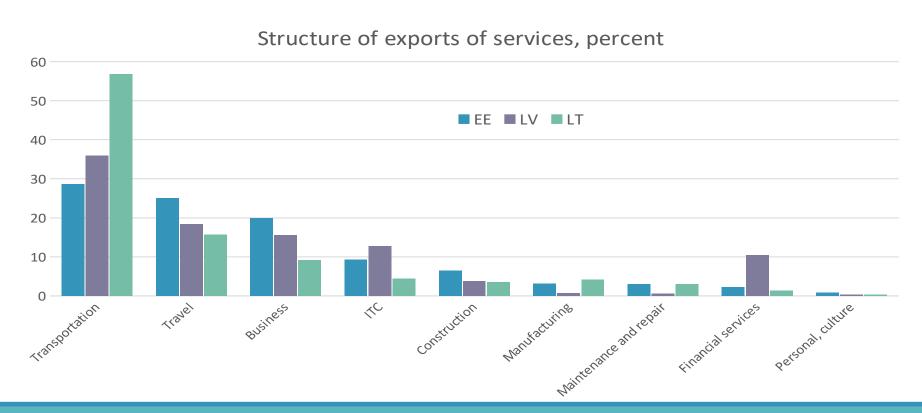
Exports of services in the Baltics is on a rise





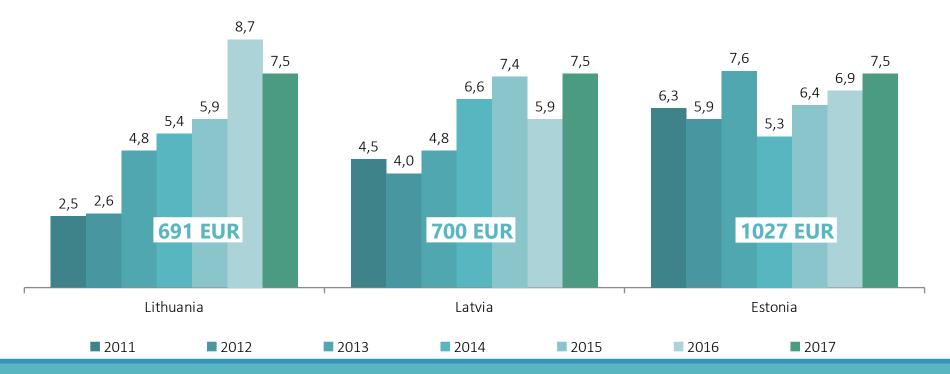
Source: Eurostat

Transportation services take a bulk of exports of services

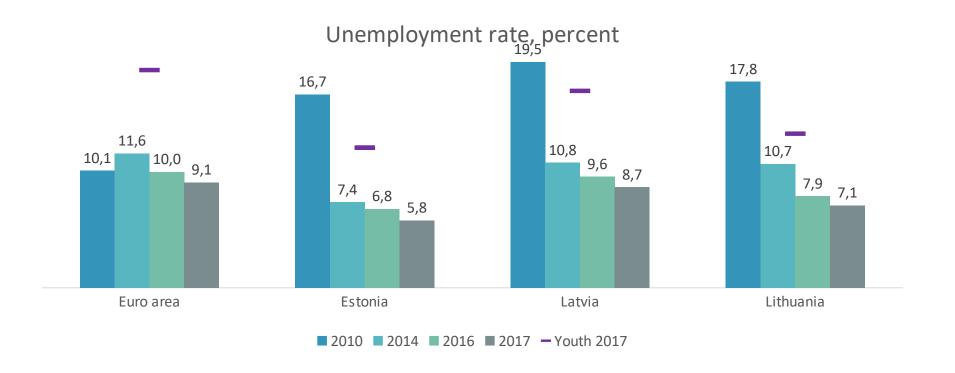


Rising wages put pressure on costs, while increasing consumption

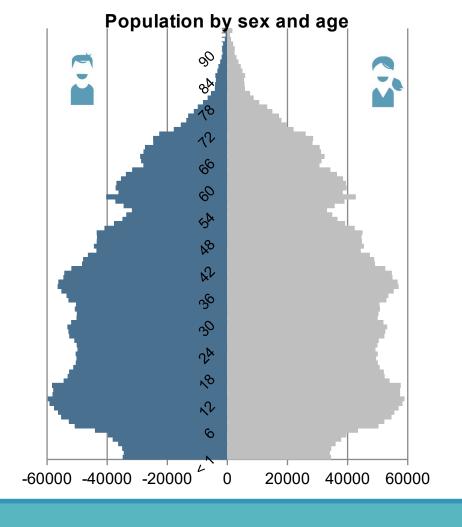
Annual change of gross wages and net wages, eop, percent



Unemployment rate has fallen to the pre-crisis level



Source: Eurostat 2

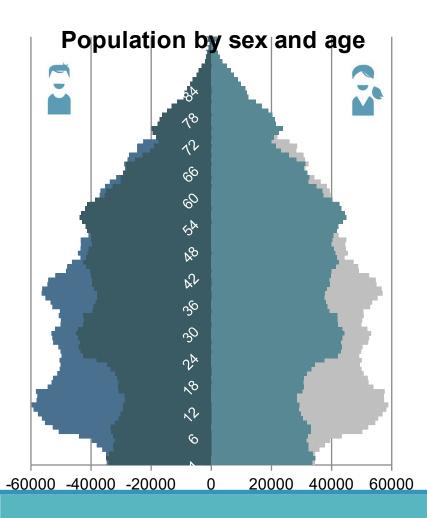


Year 2000

Number of population

6 883 628

Old age dependency ratio 16.3 %



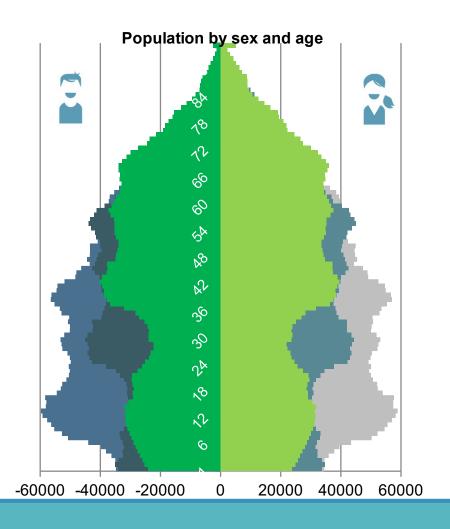
Year 2017

Number of population

5 732 383

Age dependency ratio

22.6 %

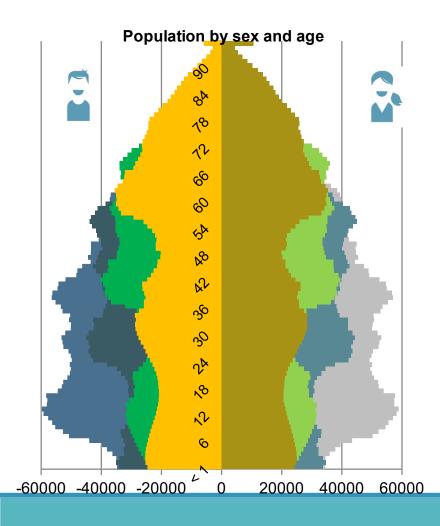


Year 2030

Number of population

5 132 057

Age dependency ratio 34.1 %



Year 2050

Number of population

4 499 521

Age dependency ratio

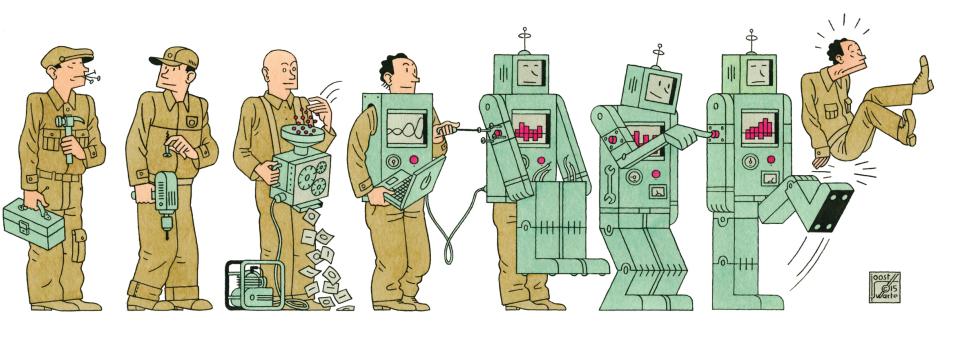
48.1 %



Demographics is a ticking time bomb for the Baltics

- Slower growth potential, limited consumption
- Pressure on pension system
- Increasing costs of labour
- Investment into infrastructurethink twice!!

JOBS UNDER ATTACK?





ROBOTS CHANGE THE JOB LANDSCAPE IN SHIPPING...





... and post

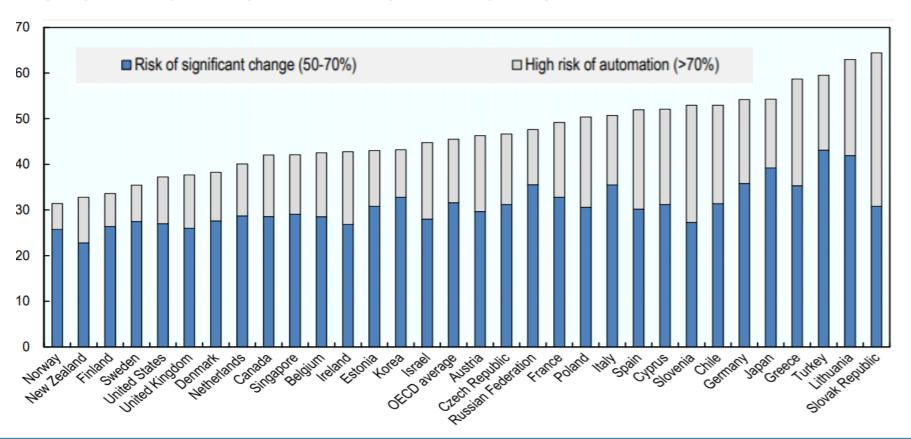


Blood is "expensive, lifesaving but doesn't last very long. Using drones, we can deliver blood 10 times as quickly as cars, on demend."

Chinese takeaway is ready to be delivered by drone. 17 newly approved routes over an industrial zone in Shanghai. 20 minutes no extra charge.



AUTOMATION RISK IN LITHUANIA IS HIGH



Changes ahead – investment vs labour

◆ Future jobs. Probability of losing a job in the transport sector

Computerisable		
Rank	Probability	Occupation
322.	0.57	Transit and Railroad Police
328.	0.59	Transportation, Storage, and Distribution Managers
329.	0.59	Recreational Vehicle Service Technicians
412.	0.75	Transportation Attendants, Except Flight Attendants
525.	0.89	Bus Drivers, School or Special Client
528.	0.89	Rail-Track Laying and Maintenance Equipment Operators
531.	0.89	Taxi Drivers and Chauffeurs
537.	0.9	Traffic Technicians
538.	0.9	Transportation Inspectors
670.	0.98	Inspectors, Testers, Sorters, Samplers, and Weighers
679.	0.98	Shipping, Receiving, and Traffic Clerks

Source: Oxford university, Deloitte, PWC

Conclusions

- World trade growth will be the main driver for freight transport growth (esp. sea and road transportation). Maritime activity back on track due to world trade recovery.
- High fuel dependency may curb profitability of the sector, thus further consolidation of operative costs is necessary.
- Tighter environmental regulations will penalize transportation sector.
- The sector is a subject to a sizable adjustments in the future.
- The Baltics will enjoy growth momentum the key driver for rising external trade. However the labour market structure and demographic challenges may lead to a sooner automation, which will put jobs at risk and increase inequality.

"THE FUTURE ALWAYS COMES TOO FAST AND IN THE WRONG ORDER."

ALVIN TOFFLER

Thank you